



WHY JOIN?

Legislative Representation

Your Association is involved in each Legislative Session on a full-time basis, identifying and tracking all bills relative to our industry. Legislative reports are made regularly to all members.

Free Legal Counsel Hotlines

Your Association maintains relationships with various attorneys and consultants to help members address employment and labor law issues, dealer contract issues, customer relations, OSHA compliance and workplace safety issues, and environmental issues.

Monthly Newsletters and Weekly Emails

OEDA provides updates on current industry-specific information regarding various phases of dealer and Association activities. Special bulletins are issued as occasions demand.

Annual Conference

Each year, Ohio dealers gather to take part in dealer workshops, business meetings, exhibits, and social events - a great place to develop new business ideas and new friendships!

Plus much, much more . . .

Ohio Equipment Distributors Association

WHY JOIN?

OEDA provides its members with opportunities to help make their businesses operate more efficiently and earn higher profits.

- **Legislative Representation**
- **Dealer-Supplier Relations**
- **Legal Counsel Hotlines**
- **Association Accounting Service**
- **Educational Liaison**
- **Group Insurance**
- **Monthly Newsletters**
- **Weekly Email Updates**
- **Credit Card Program**
- **Dealer Meetings**
- **Business Forms & Supplies**
- **Annual Conference**
- **National Affiliation with AED**
- **Staff Resources/Information**
- **www.oedanet.org**



OHIO EQUIPMENT DISTRIBUTORS ASSOCIATION

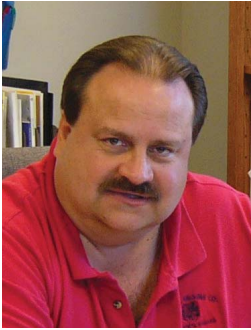
6124 Avery Rd. PO Box 68 Dublin, Ohio 43017

Phone: 614.889.1309 Fax: 614.889.0463

Web: www.oedanet.org E-mail: info@amgllcusa.com

Ohio Equipment Distributors Association

TESTIMONIALS



Tom Cowher
Capital Engine Co.

When we opened our business we turned to the Ohio Equipment Distributors Association primarily as a place for competitive insurance rates from companies that understood the specific needs of our industry. What we soon learned was that they were a source for so much more.

Today we use them for a wide range of products and services. Everything from preprinted forms, decals, OSHA posters, to forklift training, legal assistance, and bankcard programs. Money saving programs such as the Workers Comp Group Rating always saves us more than the annual dues.

Now we are more aware than ever of the even more important benefits that are much harder to put a value on. Representation on legislative issues makes our voice heard. A weekly email loaded with key information. Simple to forward to staff members as needed. Meetings that offer training to staff on everything from regulation compliance to better sales and marketing skills. *FastFacts*, a ready web-based source of advice on business regulations, OSHA compliance, manufacturer relations and hundreds of other topics.

In our years in business, our OEDA membership has never been an expense we considered cutting. It is easy to see where we get much more in return.



Thomas L. Trapp, President
Bobcat Enterprises, Inc.

The OEDA monthly newsletter and weekly e-mail bites have kept us informed with information that affect how we operate on a daily basis. Also, the OEDA *FastFacts* database is an easy way to find articles and information. It is really simple to use. You merely put in key words or phrases and it will pop up with anything OEDA has published on the subject. If you ever need more details, the staff is only a phone call away.

In our current competitive, economic environment, keeping track of what is happening in our industry is critical to my company's success. OEDA offers something beneficial to all of its members no matter what the company's growth cycle. I've learned a lot by simply attending association meetings and events, where I've networked with fellow members discussing best practices which has been very insightful and has had a positive impact on my business. After hearing Bob Janet's sales training methods at the annual meeting, we were so impressed that we contracted him to train our entire sales force. This has proven to be a successful venture.

A great asset of OEDA is they are focused on my industry at a state and national level. OEDA monitors state government like a hawk. Members are asked to voice our opinion on proposed legislation that could effect our industry. These efforts have been quite effective in shaping positive legislation for our industry.

Joe Buchtinec, Vice President
Vermeer Sales & Service, Inc.

Thanks to the association, we were able to attend a special meeting with key administrators of the State Term Schedule Program for the State of Ohio. The association was able to arrange a meeting that we alone could not accomplish. This meeting has helped improve our, and all members' dealings with the state's procurement office.



We have also benefited from networking with others in our industry. It has been nice to meet professionals we can call on for feedback on industry-related issues.

The OEDA has worked for us. I would encourage any dealership in our industry to consider joining as well.

Let us prove that membership doesn't cost -- it pays!



THE OHIO EQUIPMENT DISTRIBUTORS ASSOCIATION

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E-mail: info@amgllcusa.com

APPLICATION FOR MEMBERSHIP

COMPANY _____

ADDRESS _____

CITY, STATE, ZIP _____

TELEPHONE _____ FAX _____

WEBSITE _____ EMAIL _____

OFFICERS _____

MAJOR LINES _____

REPRESENTED _____

ANNUAL DUES: \$350.00

BRANCH LOCATIONS

You may photocopy this sheet to list additional branch locations.

ADDRESS _____

CITY, STATE, ZIP _____

MANAGER _____ PHONE _____ FAX _____

WEBSITE _____ EMAIL _____

- () Membership Directory listing only @ \$15.00:
- () Directory listing and newsletters @ \$75.00:
- () Send invoice to branch in the future. \$ _____

ADDRESS _____

CITY, STATE, ZIP _____

MANAGER _____ PHONE _____ FAX _____

WEBSITE _____ EMAIL _____

- () Membership Directory listing only @ \$15.00:
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MANAGER _____ PHONE _____ FAX _____

WEBSITE _____ EMAIL _____

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- () Send invoice to branch in the future. \$ _____

TOTAL: \$ _____

SIGNED _____ DATE _____

MAIL TO: OEDA, PO BOX 68, DUBLIN, OHIO 43017